

With over a decade of experience in venture building, renewable energy finance, commercialisation and operative excellence, I thrive in dynamic environments, catalyzing growth and innovation.

Work Experience

Fractional Chief Commercial Officer, AMMP

Remote

01/24 • Revival of existing relationships and conversion to customers
- now • 2,000+ leads and doubling the existing customer base in 2024
 • Development of a GTM strategy, leading to a focus on South Africa as AMMP's key market

Co-Founder & Fractional COO, Sánate

Barcelona, Spain

11/23 • Building key technology and processes in-house for B2B2C platform.
- now • Development of a B2C marketplace with plug-and-play technology, including a custom video calling feature and automatic onboarding processes for new clients
 • Implementation of internal processes for revenue management and customer support.

Co-Founder & COO/CEO, Several Startups

London, UK & Barcelona, Spain

11/21 • Developed business model for 3 startup ideas
- • Initial customer development and product market fit
11/23 • Signed MOUs worth 5MEUR for project co-funding

Co-Founder & COO/Head of Investments, Trine

Gothenburg, Sweden

08/14 • Created dealflow worth 200+MEUR and 200+ leads.
- • Designed and executed DD process on 100+ investments totalling over 60 million EUR
11/21 • Hired global team in 3 countries and 2 continents.
 • Initiated partnerships with institutions such as DFC, Sida, and African Guarantee Fund
 • Lead restructuring of non-performing loans, keeping the default rate below 2%
 • Created internal processes for 30 people team and brought operational leadership

Education

MSc Sustainable Energy Systems, Chalmers

Gothenburg, Sweden

09/12 • Passed with honours
- • Chalmers Students for Sustainability Board
07/14 • Business project with Statkraft Norway on business opportunities in solar energy

BSc Energy, Transport & Environmental Management, FH Joanneum

Graz, Austria

09/09 • Internship at electric mobility startup
07/12 • Passed with honours (Austrian grade system 1-5: GPA: 1.1)

09/11 – Exchange Semester, Turku University of Applied Sciences

Turku, Finland

12/11 • Exchange semester with exposure to new cultures and international environment

07/11 – London School of Economics and Political Science

London, UK

08/11 Summer School, Environmental Economics and Sustainable Development, Passed with A+

Other Activities/Skills

11/21 – **present** Coaching startups as part of Techstars, Newchip, Beko Global and Startup Bootcamp

2023 – **present** Teaching social innovation and entrepreneurship at Toulouse Business School, UAB, CIEE

Author of "Mind Your Money – A practical guide to sustainable investment"

German – native

English – professional

Swedish - advanced

Spanish – intermediate

References available upon request